



# **TVSM Results Q/E 30<sup>th</sup> September 2021**



## Highlights - Q/E September 2021

- Company reported highest ever revenue of Rs.5,619 Crores in the second quarter of 2021-22 as against Rs. 4,605 Crores in the second quarter of last year registering a growth of 22%.
- Company has posted highest ever EBITDA of Rs.562 crores in the second quarter as against Rs.430 crores during the second quarter of last year, through significant cost reduction initiatives and growth in revenue, despite various challenges in terms of increase in commodity costs, scarcity of containers for international business and shortage in semiconductors.
- EBITDA margin for the quarter is at 10% as against 9.3% during Q2 of last year.
- PBT for the quarter is at Rs 377 crores as against to Rs 267 crores during Q2 of last year.
- PAT for the quarter is at Rs. 278 crores as against Rs.196 crores during Q2 of last year.

# Sales - Q/E Sep 2021

Nos. in '000



| <b>Q2<br/>2020-21</b> | <b>Particulars</b> | <b>Q2<br/>2021-22</b> |
|-----------------------|--------------------|-----------------------|
| 366                   | Motorcycles        | 439                   |
| 199                   | Mopeds             | 165                   |
| 270                   | Scooters           | 266                   |
| 33                    | Three wheelers     | 47                    |
| <b>868</b>            | <b>Total</b>       | <b>917</b>            |



## Sales – HYE 2021

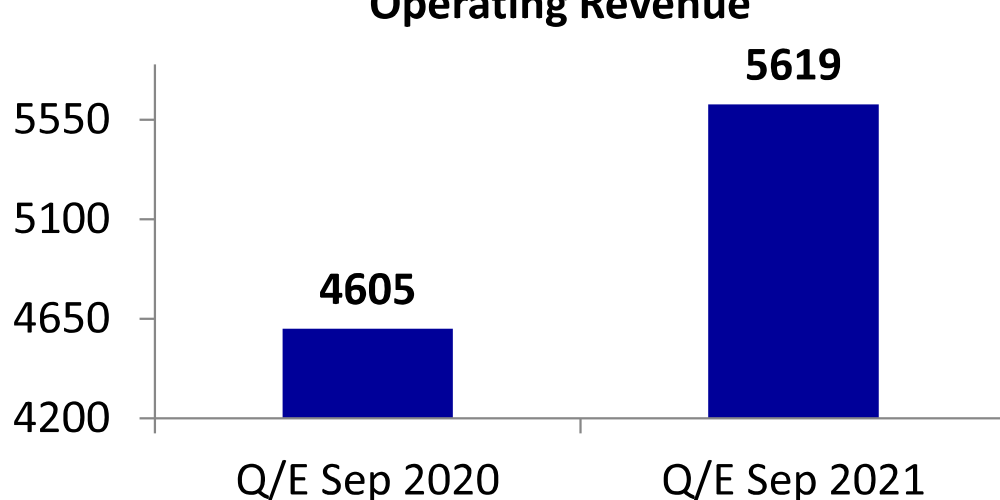
Nos. in '000

| H1<br>2020-21 | Particulars    | H1<br>2021-22 |
|---------------|----------------|---------------|
| 485           | Motorcycles    | 844           |
| 254           | Mopeds         | 239           |
| 351           | Scooters       | 405           |
| 45            | Three wheelers | 86            |
| <b>1,135</b>  | <b>Total</b>   | <b>1,574</b>  |

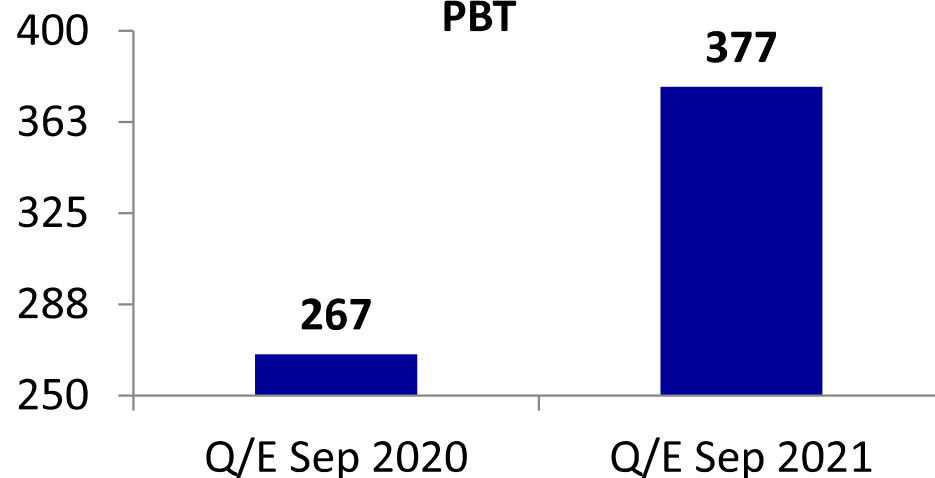


INR in Crores

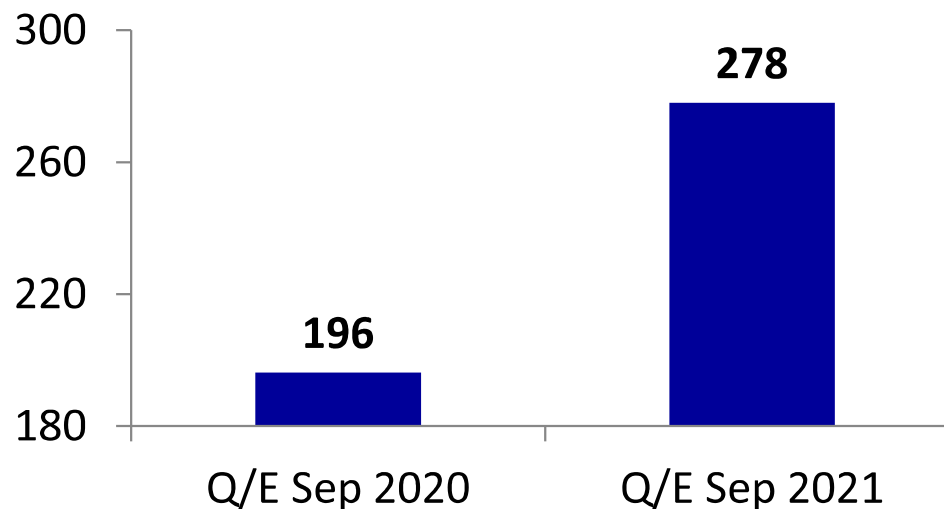
## Operating Revenue



## PBT



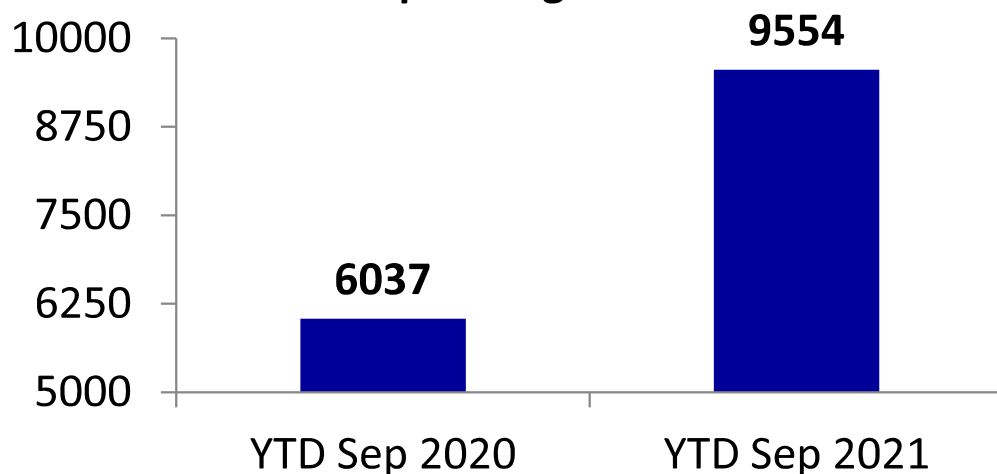
## PAT



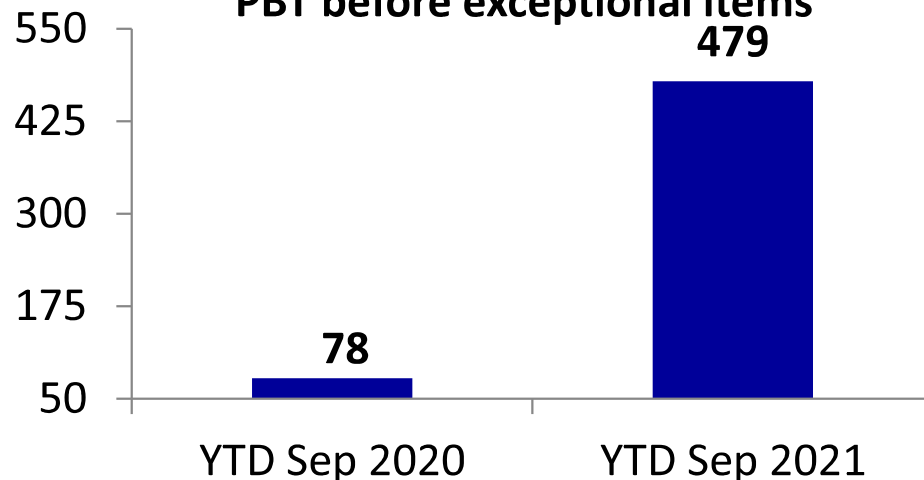


INR in Crores

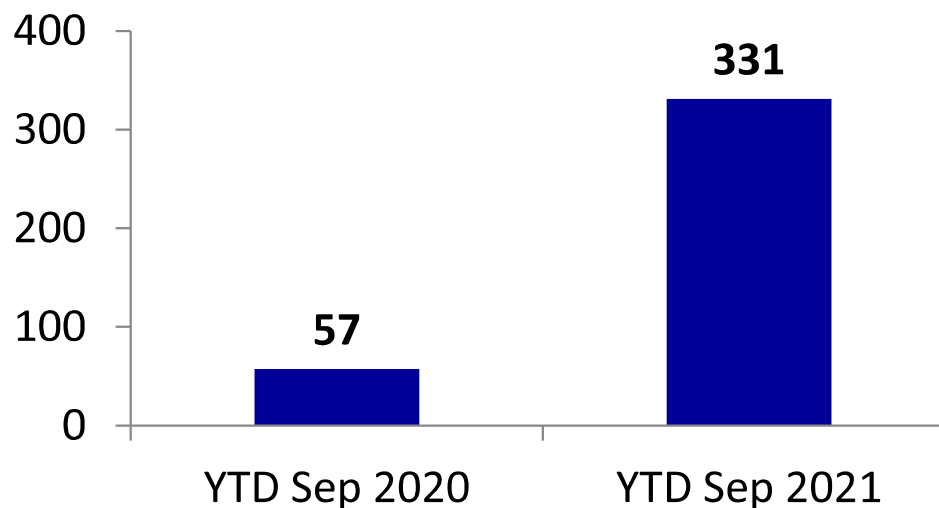
## Operating Revenue



## PBT before exceptional items



## PAT



**TVS**

## TVS Jupiter 125 Dawn Orange



**TVS**

## TVS NTORQ 125 Race XP Edition



**TVS**

## TVS Raider 125 Fiery yellow



**TVS**

## TVS Apache 160 4v – Ride Mode Spl. Edition Matte Black





# Thank you

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