



TVSM Results

Q/E 30th June 2019



Highlights - Q/E June 2019

- Total revenue grew by 7% over Q1 of last year.
- Export sales of 2W during the quarter grew by 8% over last year.
- Total scooter sales grew by 2% and motorcycle sales grew by 8% compared to last year.
- 3W sales numbers grew by 11% over Q1 of last year.
- EBITDA for the quarter grew by 11% and is at 8.0% compared to 7.7% of Q1 18-19.
- PBT for Q1 19-20 is Rs 208.5 Cr as against Rs 212.4 Cr in Q1 18-19.
- PAT for Q1 19-20 is Rs 142.3 Cr as against Rs 146.6 Cr in Q1 18-19.



Sales - Q/E June 2019

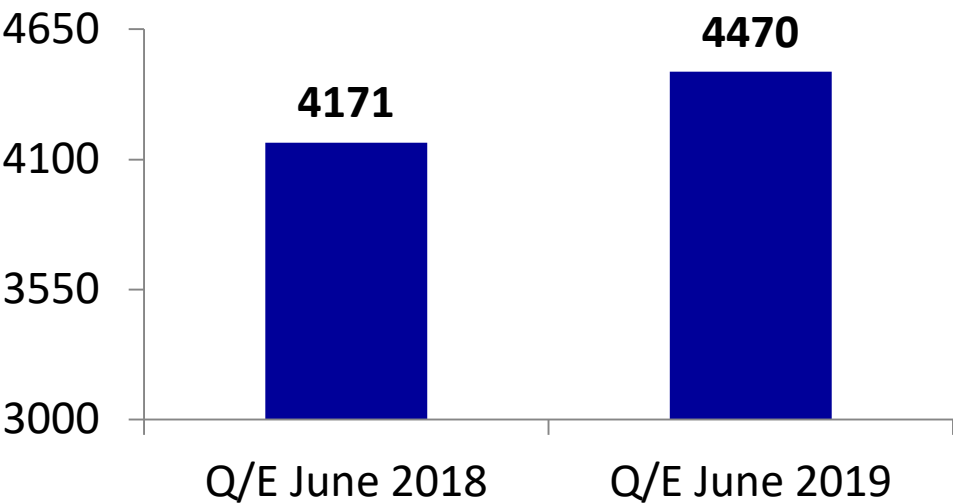
Nos. in '000

Q1 2018-19	Particulars	Q1 2019-20
387	Motorcycles	417
218	Mopeds	171
288	Scooters	295
35	Three wheelers	40
928	Total	923

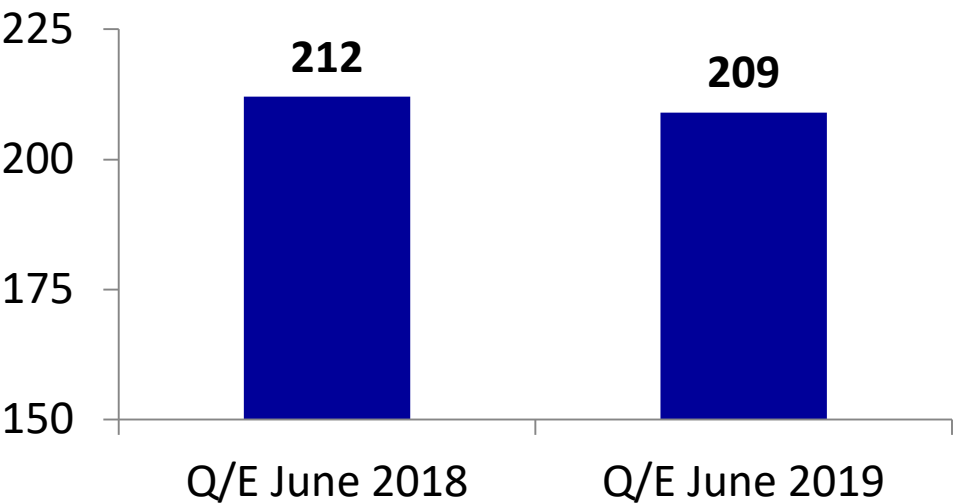


INR in Crores

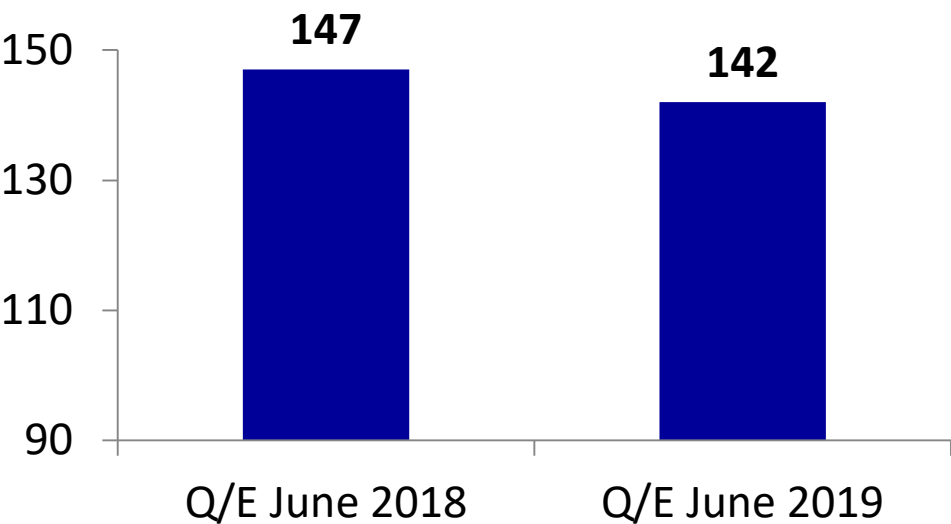
Total Revenue



PBT



PAT



TVS Apache RR 310 slipper clutch edition (Phantom Black)



TVS NTORQ Disc in Matt Silver - Scooter of the year edition



TVS Radeon

Titanium Grey & Volcano Red





Thank you

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