



TVSM Results

Q/E 30th Sep 2019



Highlights - Q/E Sep 2019

- EBITDA for the quarter is at 8.8% compared to 8.6% of Q2 18-19 and 8.0% of Q1 19-20.
- Export sales of 2W during the quarter grew by 4% over last year.
- 3W sales numbers grew by 11% over last year.
- PBT for the quarter is Rs 310.3 Cr compared to Rs 306.2 Cr in Q2 18-19.
The PBT for current quarter includes an exceptional gain of Rs 76.0 Cr towards reversal of NCCD provision for Himachal plant for earlier years pursuant to a favourable order from CESTAT.
- PAT for Q2 19-20 is Rs 255.0 Cr as compared to Rs 211.3 Cr in Q2 18-19.



Sales - Q/E Sep 2019

Nos. in '000

Q2 2018-19	Particulars	Q2 2019-20
419	Motorcycles	342
241	Mopeds	168
388	Scooters	333
40	Three wheelers	43
1,088	Total	886



Sales - YTD Sep 2019

Nos. in '000

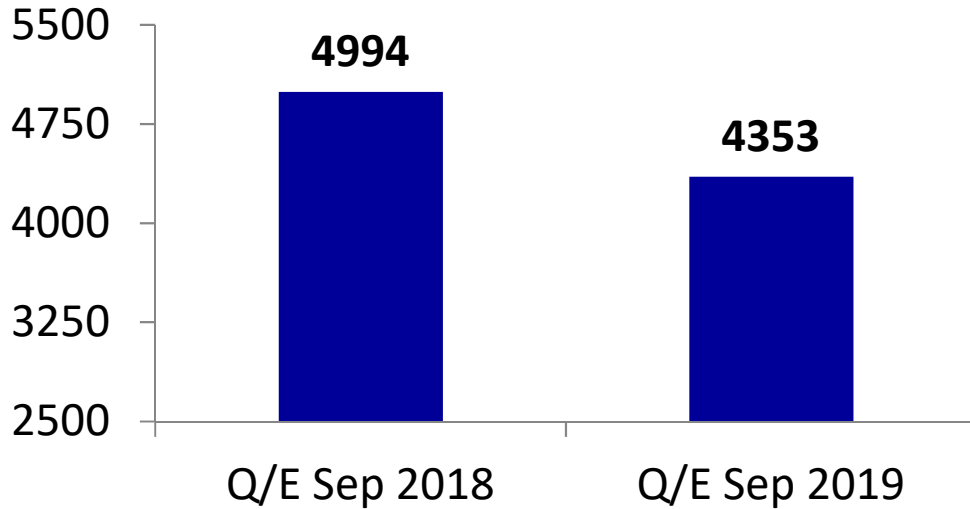
Apr to Sep 2018	Particulars	Apr to Sep 2019
807	Motorcycles	759
459	Mopeds	339
676	Scooters	628
75	Three wheelers	83
2,017	Total	1,809

Financial performance Q/E Sep 2019

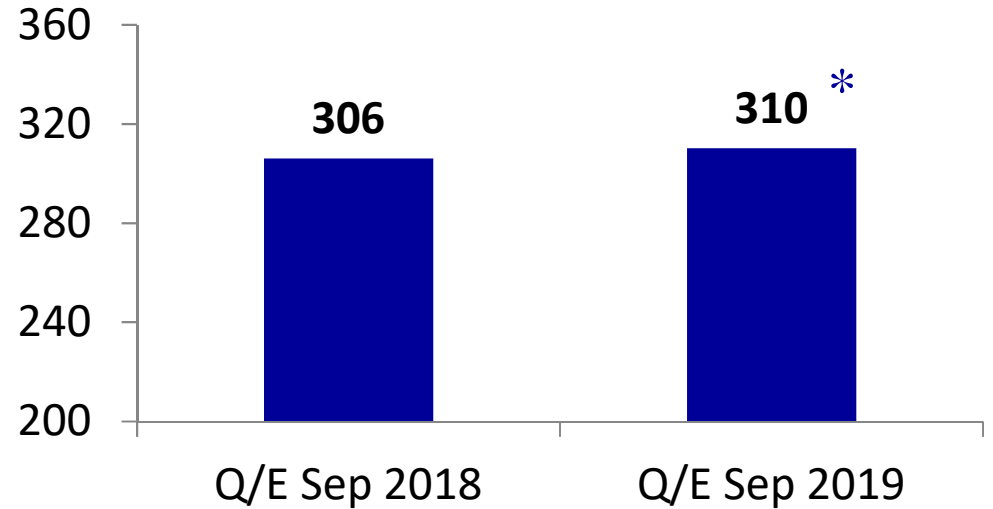


INR in Crores

Total Revenue

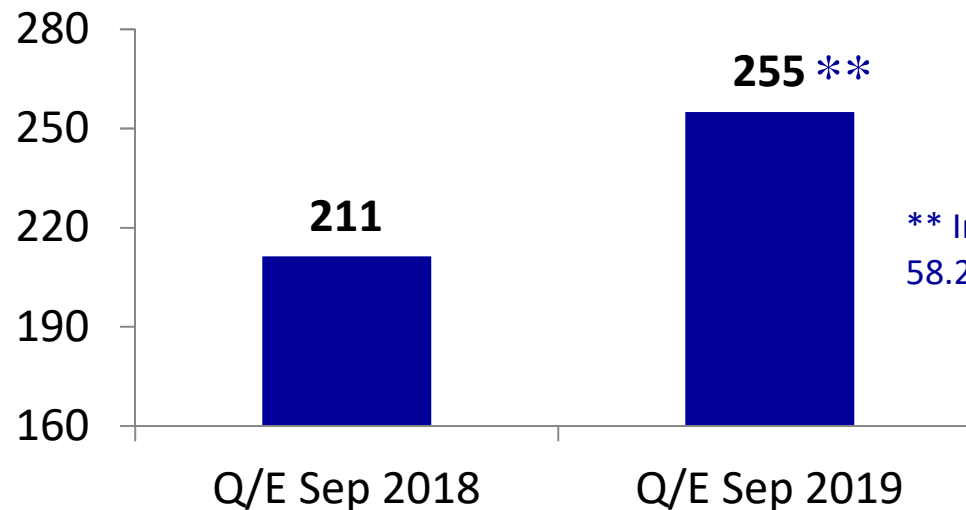


PBT



* Includes an exceptional gain of Rs 76.0 Cr towards reversal of NCCD provision for Himachal plant

PAT



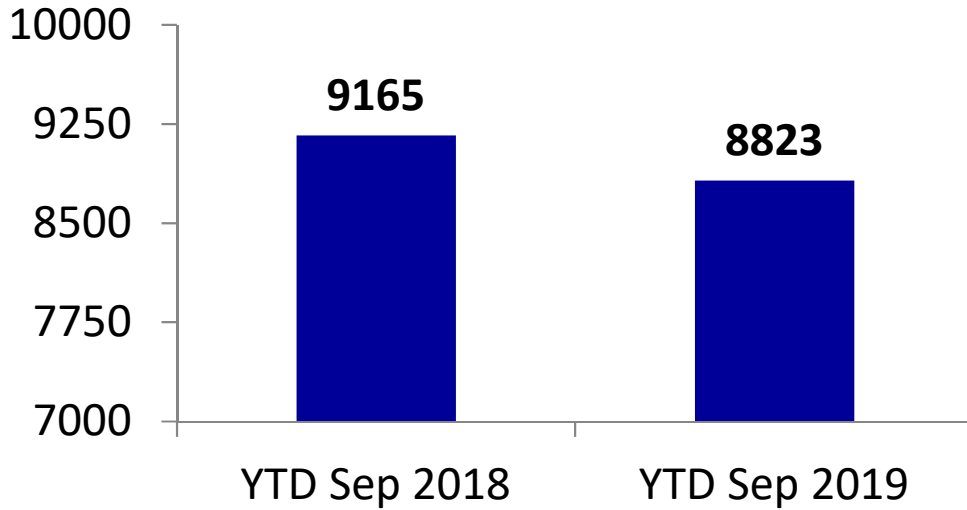
** Includes an exceptional gain of Rs 58.2 Cr (net of tax)

Financial performance YTD Sep 2019

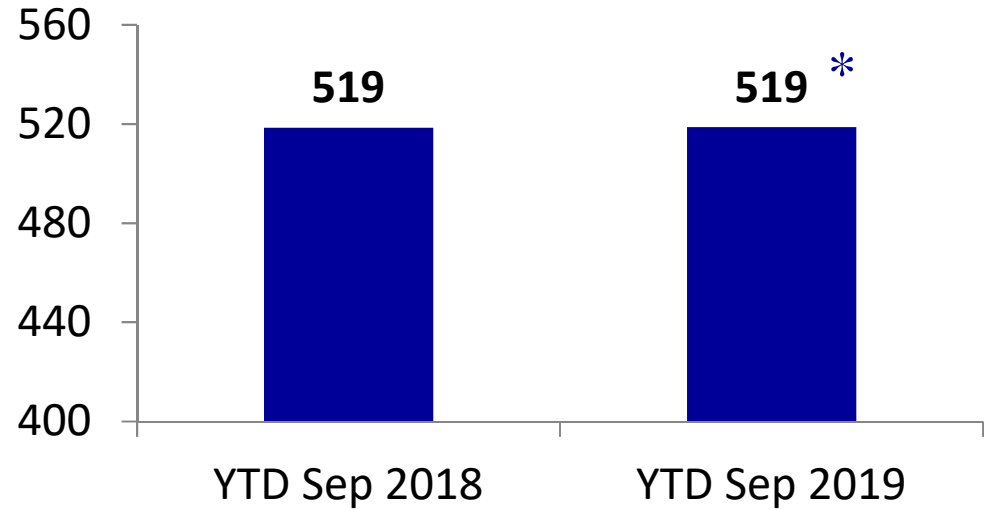


INR in Crores

Total Revenue

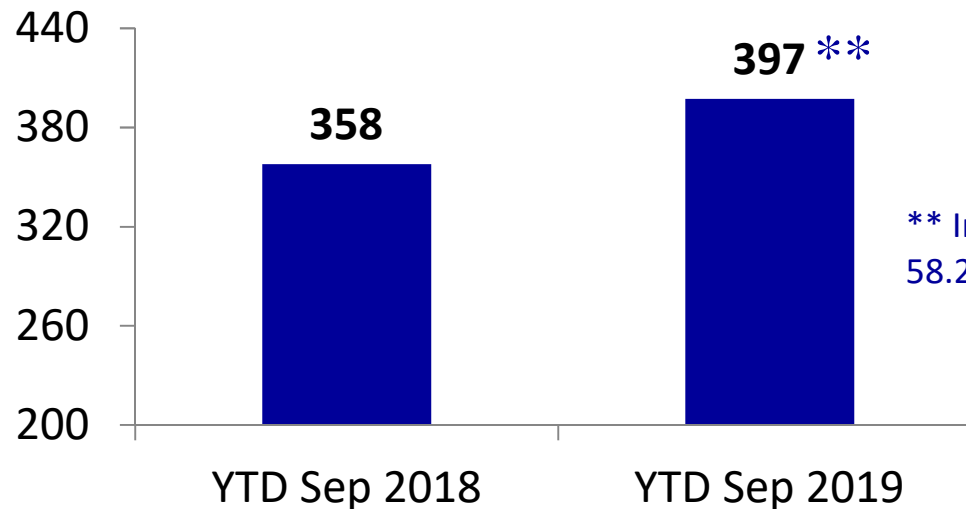


PBT



* Includes an exceptional gain of Rs 76.0 Cr towards reversal of NCCD provision for Himachal plant

PAT



** Includes an exceptional gain of Rs 58.2 Cr (net of tax)

TVS

TVS Apache RTR 200 smartXonnect







TVS

TVS Radeon

Commuter Bike of the Year Edition



TVS

TVS Sport





Thank you

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