



TVSM Results

Q/E

31st December 2020



Highlights - Q/E December 2020

- TVS Motor Company reported highest ever revenue of Rs. 5,404 Crores in the current quarter as against Rs. 4,126 Crores in Q3 of 2019-20 registering a growth of 31%.
- 2W domestic sales grew by 21% compared to Q3 of last year.
- 2W export sales grew by 31% compared to Q3 of last year.
- Registered highest ever EBITDA of Rs.511 crores; grew by 41% over Q3 of last year.
- Company also reported highest ever PBT of Rs.362 Crores in the third quarter of 2020-21 as against Rs. 146 Crores in the third quarter of 2019-20. The third quarter results of last year had a onetime reversal of exceptional item of Rs.76 Crores.
- PAT for the quarter is at Rs. 266 crores compared to Rs.121 crores in Q3 of last year.



Sales - Q/E Dec 2020

Nos. in '000

Q3 2019-20	Particulars	Q3 2020-21
325	Motorcycles	426
167	Mopeds	215
281	Scooters	311
48	Three wheelers	38
821	Total	990



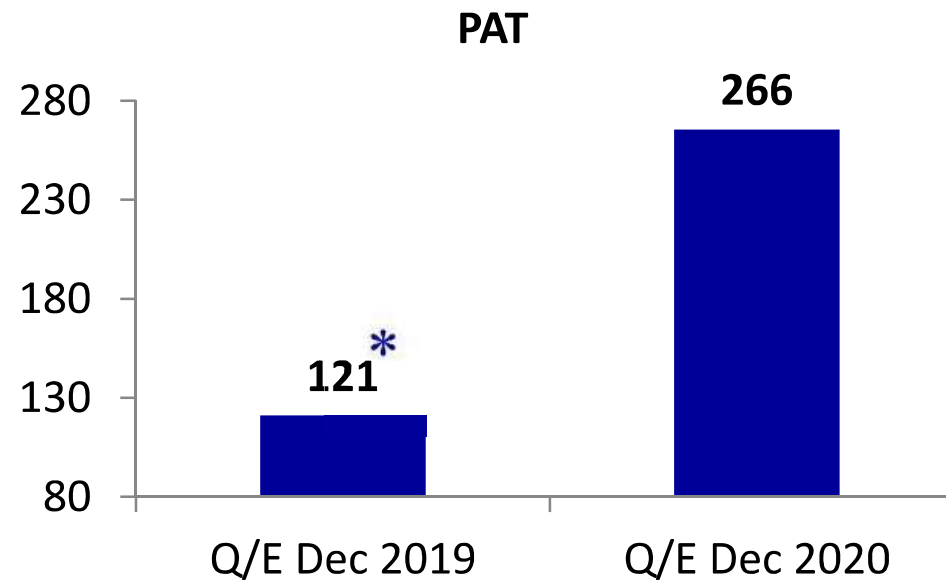
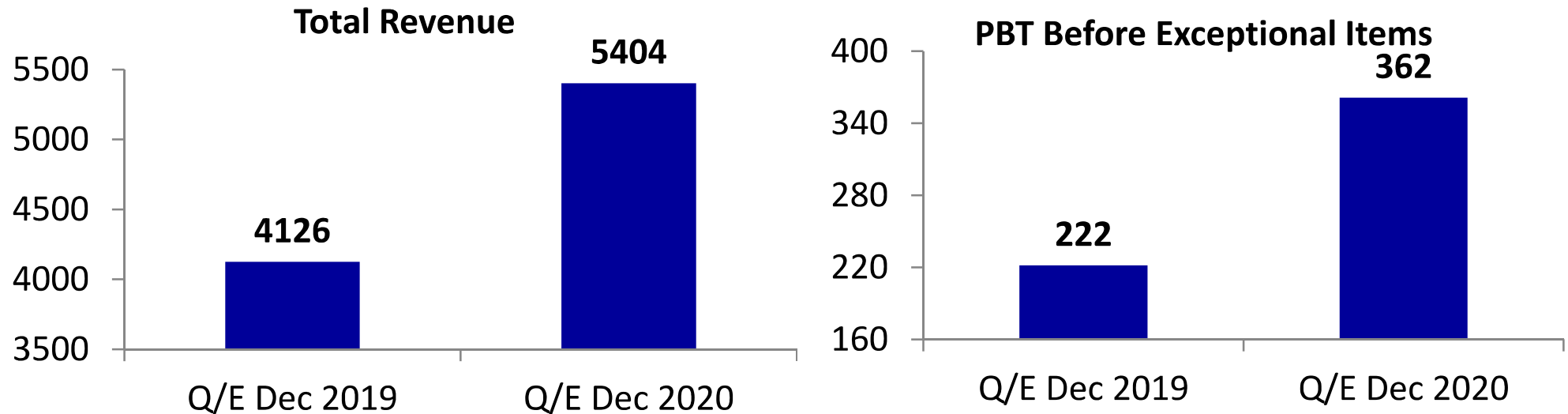
Sales – YTD Dec 2020

Nos. in '000

Apr-Dec 2019	Particulars	Apr-Dec 2020
1,084	Motorcycles	910
507	Mopeds	468
908	Scooters	663
131	Three wheelers	83
2,630	Total	2,124



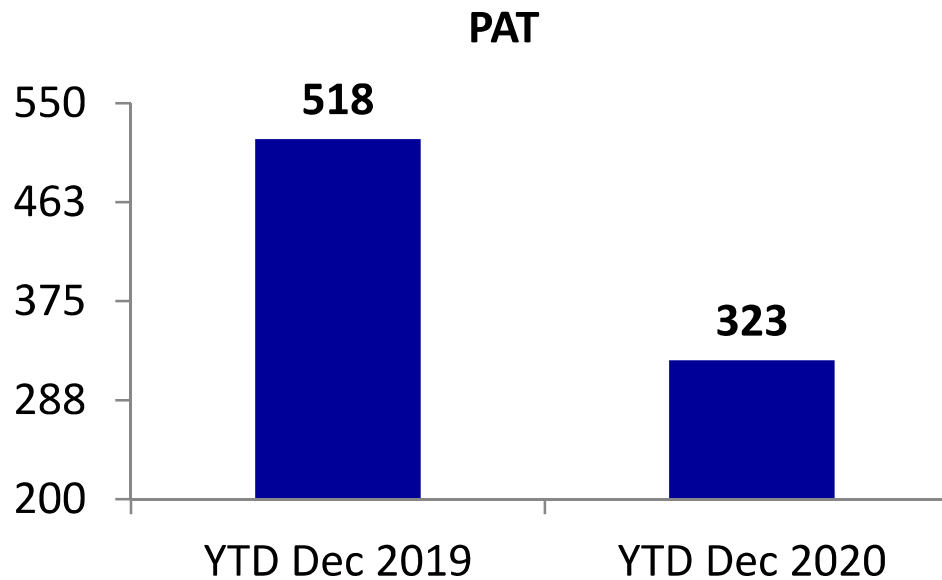
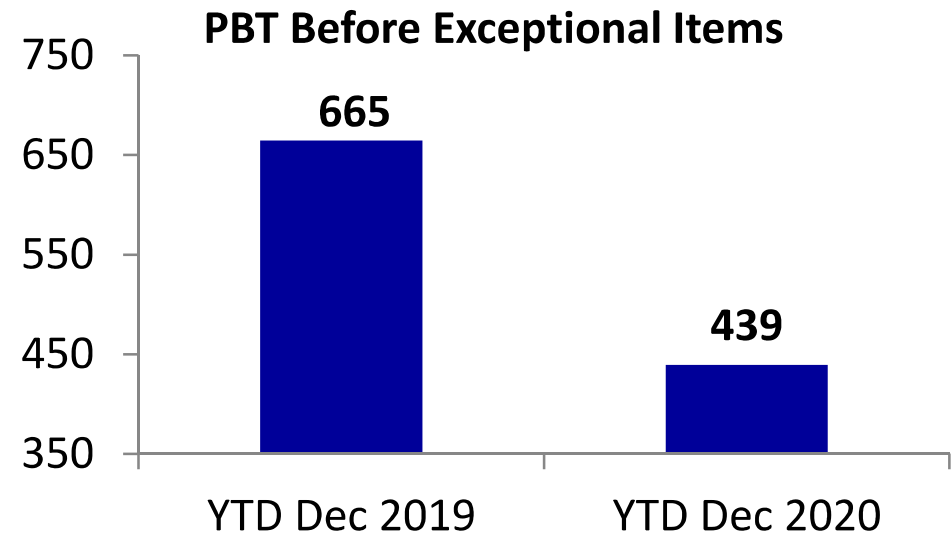
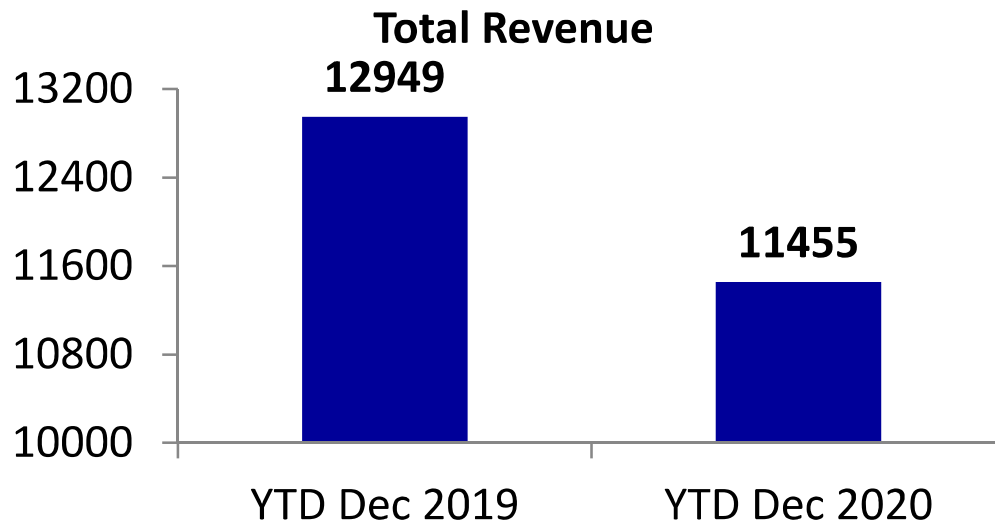
INR in Crores



* Includes an exceptional loss of Rs. 63.17 Cr (net of tax)



INR in Crores



YTD numbers for the current year are lower mainly on account of COVID-19 related shutdown during Q1.

TVS

TVS NTORQ 125 SuperSquad Edition Invincible Red



TVSM Results – Q/E 31st December 2020

Presentation dated 28th January 2021

Slide no. 7

TVS

Apache RTR 200 4V Dual-Channel ABS Matte Blue



TVSM Results – Q/E 31st December 2020

Presentation dated 28th January 2021

Slide no. 8



Thank you

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