



TVSM Results

Q/E 31st Dec 2015



Highlights - Q/E Dec 2015

- Revenue from operations grew by 11% over Q3 of last year
- Total Scooters sales grew by 24.7% over Q3 of last year
- Total 2W sales grew by 7.7% over Q3 of last year
- PBT for the quarter grew by 20.5% over Q3 of last year - from Rs 123.7 Cr to Rs 149.0 Cr
- PAT grew by 19.4% over Q3 of last year - from Rs 90.2 Cr to Rs 107.7 Cr
- The reported profits are after provision for one off expense of Rs 7.5 Cr consequent to floods in Chennai and a further sum of Rs 10.6 Cr was provided on account of retrospective amendment to Bonus Act. Out of this amount a sum of Rs 5.7 Cr relating to 2014-15 has been shown as exceptional item.



Nos. in '000

Q3 2014-15	Particulars	Q3 2015-16
248	Motorcycles	260
193	Mopeds	184
186	Scooters	232
28	3 Wheelers	26
656	Total	702



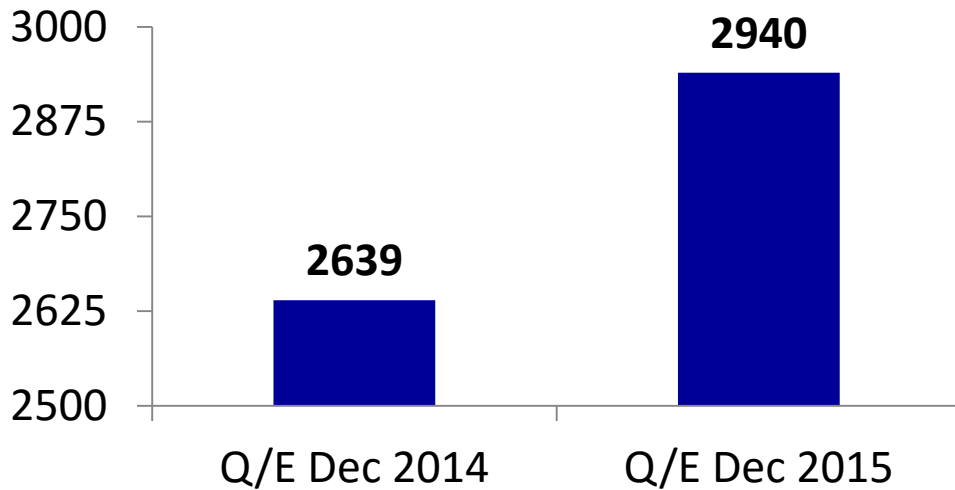
Nos. in '000

YTD Dec 2014	Particulars	YTD Dec 2015
730	Motorcycles	770
571	Mopeds	545
533	Scooters	615
81	3 Wheelers	89
1,916	Total	2,019

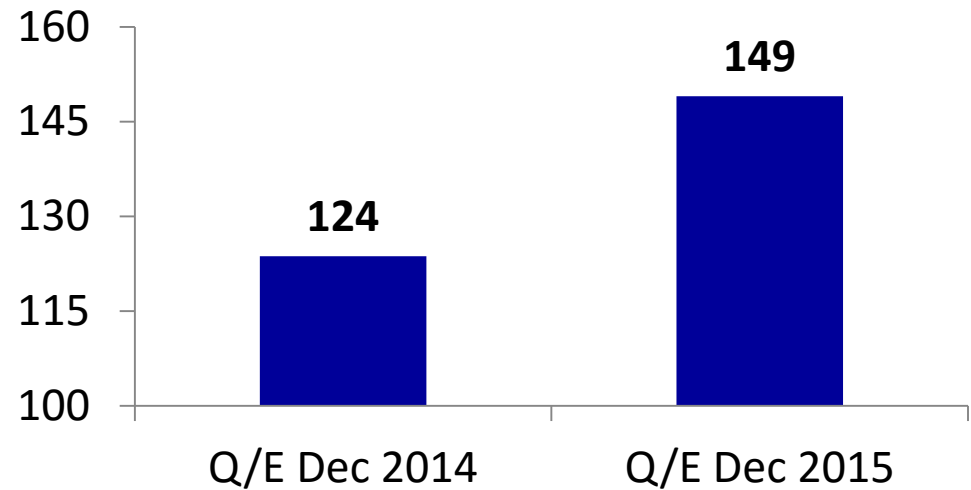


INR in Crores

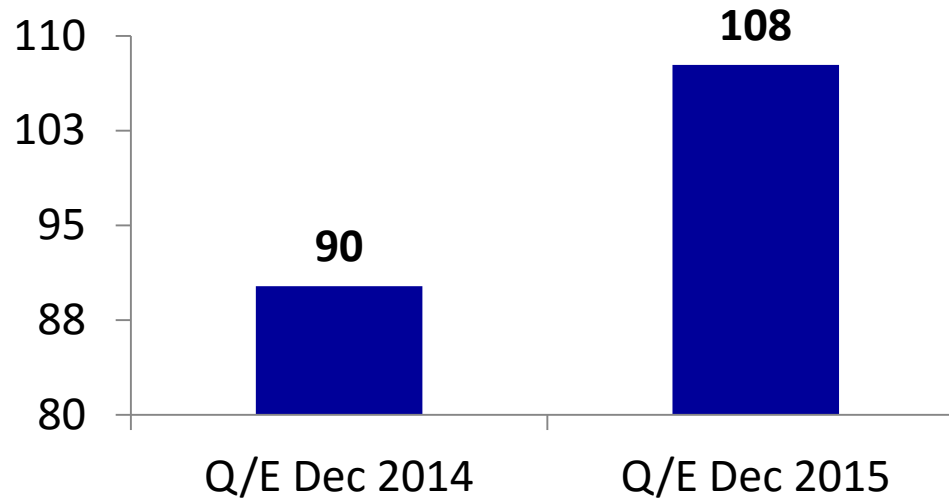
Income from Operations



PBT



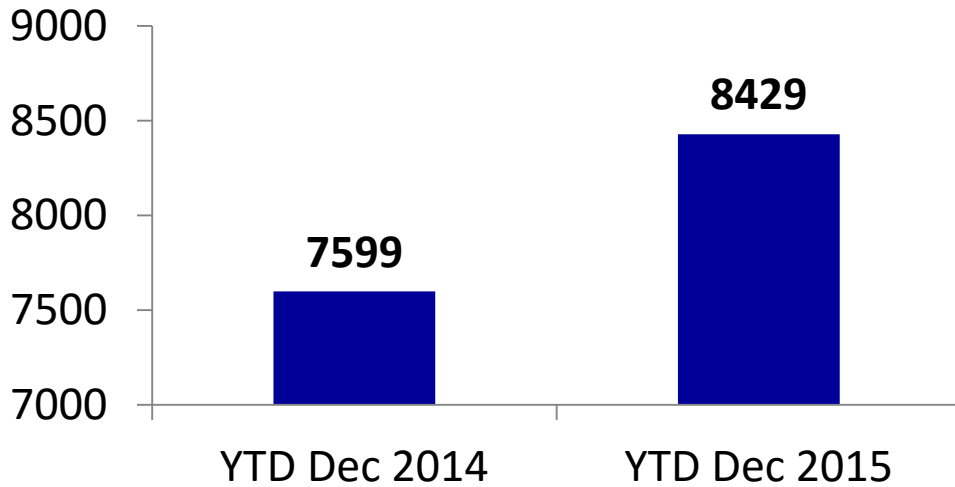
PAT



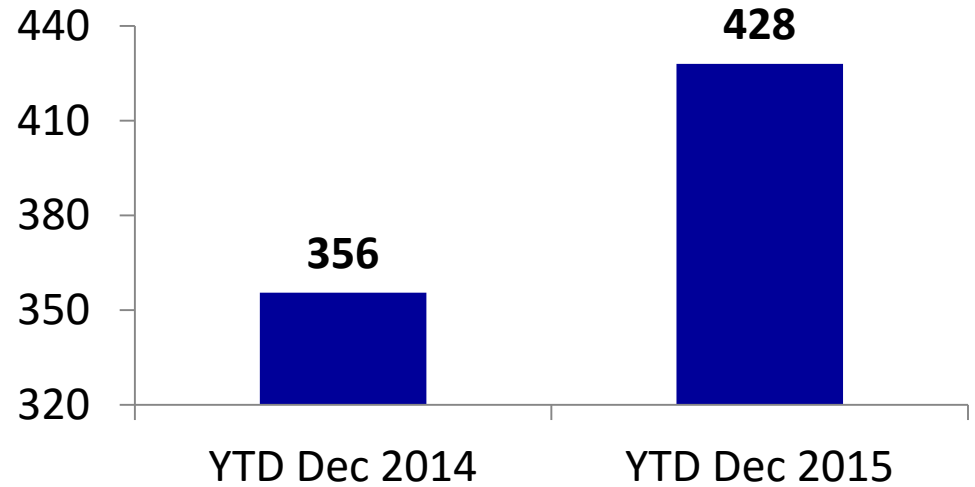


INR in Crores

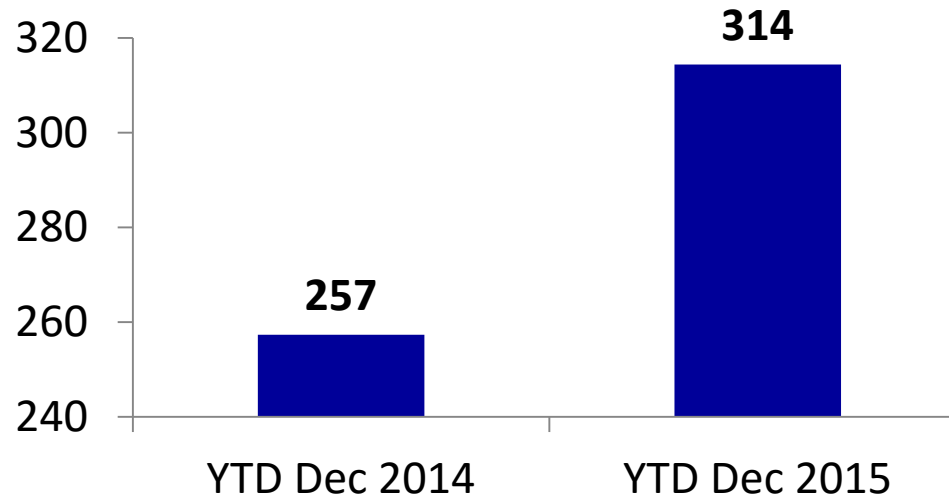
Income from Operations



PBT



PAT

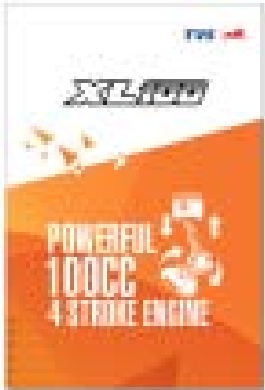




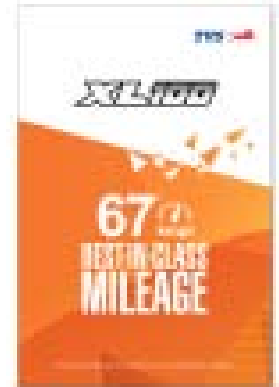
New Product launches



Excellent Power & Pickup



Excellent Mileage



Wider Front Platform

- ✓ 100cc, 4-stroke, JETT engine
- ✓ Excellent pick up
- ✓ No need to Add 2T oil
- ✓ Carry more load effortlessly

TVS



TVS
Victor

meelon chalti
muskaan:)

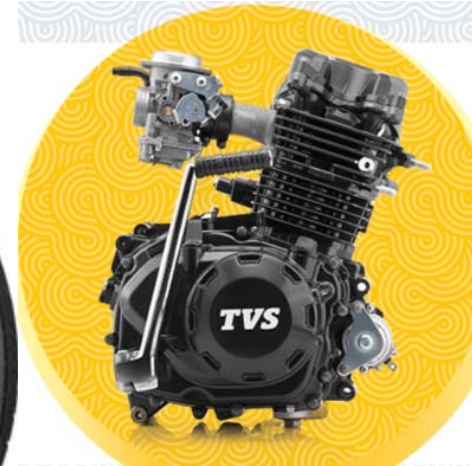


Launched
in
Jan 2016



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it lights up the way
for you and your loved ones.



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on petrol, just spend
to make your family smile.



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will be filled with smiles.



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gives you and your family
safety and stability
for the journey ahead.

TVS

Apache RTR 200 CC



Launched in Jan 2016

*Fully Digital Race
Diagnostic Speedometer*

*RTR Signature
Headlamp*



Race derived O3C
(Oil-Cooled Combustion Chamber)
Technology with ram air assist cooling
Electronic Fuel Injection



Thank you

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